

NEWSLETTER DATE MAY 1, 2006

CLS MODIFIES PRODUCT TO HELP WITH HOMELAND SECURITY

ABOUT CLS

Camera Lowering Systems, a division of North Star Lighting Inc., has experience in lowering systems dating back to 1967. Their engineering and marketing know how has been a major force in the industry starting with their pioneering efforts in the development of the first raising and lowering High Mast system in the United States.

Realizing the need for this type of maintenance they have perfected new lowering systems for indoor and outdoor applications at reduced cost; at the same time keeping the system simple and safer for maintenance people to operate.

Please visit our North Star Team at LightFair in Las Vegas on May 29th through June 1st. They will have a light lowering system on display.

New Information:

CLS introduces the Cordless Drill to be used with our manual lowering tool. This drill can be used on all outdoor applications.

Camera Lowering Systems explores new and exciting applications. In today's world Homeland Security has become a great focus and driving force behind many changes in how businesses operate. Businesses have recognized the need to protect their greatest assets, their employees. Protection of our critical assets requires both heightened security awareness and the investment in protective equipment and systems. With the recent surge in Homeland Security budgets, many companies are upgrading their existing systems. Such upgrades include the installation of Gas detectors. Gas Detectors have become a must have at many government sites, as well as, some privately owned companies. Currently, all Refinery plants are required to have gas detectors to monitor gas levels in the air. Because some gases are lighter than air, gas detectors must be read at higher elevations. The problem with this is that, these Gas Detectors need to be lowered on a regular basis for readings and maintenance. Applications like this have generated a need for a lowering device. CLS has



recognized this need and has created a connector specifically designed for Gas detectors. We have worked hand in hand with the Gas Detector Manufacturers to make sure our product meets with their specifications.



We are very excited about this new venture and are always looking for opportunities to improve our existing product. Please visit our website for more on CLS at www.cameralowering.com

AN INTRODUCTION TO OUR STAFF AT CLS

Donald Pike

National Sales Manager

Don has been with Camera Lowering Systems for over eighteen years. His experience has helped develop new products and re-invent our existing products to fit in today's ever-changing industry.

Rory Utter

Customer Service/Inside Sales

Rory is our inside contact person for quotes, order entry, shipping information and general questions regarding our product. Please feel free to email her at anytime: rory@nslights.com

Mike Patel Engineer

Pat Nootens Field Technician

Victor Meza Field Technician

Our team is always available to help with technical advice or to answer any installation question you might have.